

April 2023

## National Accounts Team at Upcoming Tradeshows

The National Accounts program was established to expand the networking capabilities and business opportunities for NBG and our Authorized Builder partners across North America. As corporate influencers, they have strategic relationships with key contacts and access to end customers within many markets. National Accounts Sales Managers can be the go-to building resource for Builders with national companies, assisting with solutions that work for their customer's needs. From helping develop prototype building solutions for Program Accounts, to site and purpose specific building needs of manufacturers and distributors, Nucor's team of experts can help from start to finish. Our National Accounts team works across the entire NBG network, with the capability to handle even the largest projects with predictable pricing, schedules and performance.

## UPCOMING SHOWS

The NBG National Accounts Team is ready and excited to attend several upcoming significant tradeshows.



On **April 12 – 14**, NBG will be exhibiting at the NASCC: The Steel Conference at the Charlotte Convention Center. Nucor Corporation and NBG will be at booths #1206, #1306, and #1406. National Account Sales Managers David Boyd and Don Nelson will be available to meet during the show.



On **April 18-20**, NBG will be exhibiting at MRO Americas – Aviation Week at the Georgia World Congress Center in Atlanta. National Accounts will be seeking out new relationships and connections for NBG Builders. NA Sales Managers Bob Barry and Steve Green will be manning Booth #5063.



On **April 30 - May 3**, NBG will be exhibiting at the Terminal Properties Exchange (TPE) annual spring conference in Palm Coast, FL. National Account Sales Managers Bob Barry and Finton Riggins will be available to meet during the show.

Reaching New Heights, Together



On **May 8 – 10**, NBG will be exhibiting at the 54<sup>th</sup> annual Metal Building Contractors & Erectors Association (MBCEA) Conference at the Renaissance Hotel in Nashville, TN. National Account Sales Managers Finton Riggins and Jay Kocon will be available to meet during the show.



On **May 21 – 23**, NBG will be exhibiting at the International Council of Shopping Centers (ICSC) annual show at the Las Vegas Convention Center in Las Vegas. National Account Sales Managers will be at Booth #33501.

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If you have any questions, please reach out to:

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If you're interested in more information about our National Accounts program,  
please visit our [website](#).