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National Accounts Team: Valuable Resource for Steel Services

The Nucor Buildings Group National Accounts program was established to expand the networking capabilities and business opportunities for NBG and our Authorized Builder partners across North America.

When it comes to steel services, metal buildings are the ideal solution. The National Accounts Team has accumulated the knowledge and understanding of what is required in steel service center facilities. As corporate influencers and through numerous avenues, they have contacts and access to end customers within the steel services market.

As an Authorized Builder, you can discuss your potential steel fabrication project with one of the National Accounts steel services team members. Contacting them early in the process for advice and information, in conjunction with your DSM, can help you gain a better understanding of what might be needed in your project.

Strengthening the National Accounts Team's expertise are the numerous tradeshow events they attend.

2023 Shows

- **Fabricators & Manufacturers Association Annual Meeting**, Feb. 28 – Mar. 2, Las Vegas, NV
- **NASCC: The Steel Conference**, April 12-14, Charlotte, NC
- **FABTECH**, Sept. 11-14, Chicago, IL
- **MetalCon**, Oct. 18-20, Las Vegas, NV

If you're interested the steel services market and elevating your brand presence, reach out to the NBG National Accounts Steel Service Team, or visit our [website](#). Many steel services customers qualify for the Preferred Partner rebate program; ask Don or David for assistance.

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